



INDIA-DAK LAK BUSINESS MATCHMAKING DELEGATION VIETNAM

15-17/04/2024



Conference



Business Matching



Factory Visit

Application Deadline is 08th April 2024

Delegate Fee @
INR 20,000+TAXES
Airfare+Visa+
Accommodation+
Local Transport at cost

Investment

- ▶ 2020 - 2023: total of 77 investment projects with USD 2.2 million in Dak Lak
- ▶ 26 FDI projects with a total investment capital is nearly 690 million USD

Indian Investment

- ▶ One 100% Indian FDI project since 2009 of Ngon Coffee Co., with a total investment of USD 80 million
- ▶ Major sectors: Renewable energy, eco-tourism, hightech agriculture

Focused Sectors

- ▶ Agriculture: Coffee, Durian, Black Pepper, Cashew, Rubber, etc
- ▶ Food Processing
- ▶ Renewable Energy
- ▶ Pharmaceuticals
- ▶ Textiles
- ▶ Healthcare
- ▶ Information Technology
- ▶ Tourism

The **India - Dak Lak Business Matchmaking Delegation** held by the Consulate General of India will facilitate Indian businesses to explore trade partnerships and investment opportunities in various sectors including Food processing, High-tech agriculture, Healthcare, Education, Pharmaceuticals, IT and Tourism.

Day 1: 15/04/2024

- Travel from Ho Chi Minh City to Buon Ma Thuat by air

Day 2: 16/04/2024

- **Morning:** Visit tourist spots and universities in Dak Lak
- **Site Visits:** Visit industrial zones and factories in Dak Lak
- **Afternoon:** Visit to local hospitals/ tourist destinations in Dak Lak
- **Site Visits:** Visit to local IT centers in Dak Lak
- **Evening:** Dinner

Day 3: 17/04/2024

- **Morning:** India - Dak Lak Business Matchmaking Conference B2B Session with 50+ local buyers and exporters
(Exhibition showcasing local enterprises as sideline activities all morning 08:00 - 12:00)
- **Afternoon:** Visit some tourist sites in Dak Lak
Depart Dak Lak for Ho Chi Minh by air

Dak Lak province is an important land-locked province of Vietnam in the central highland. The province is rich in coffee, pepper, cocoa, cashew, fruit trees, and rubber and fruit trees. In 2023, the province exported USD 1.97 billion and imported USD 370 million.

Some of the major sectors for investment are renewable energy, high-tech agriculture, trade and services, and tourism: 05 Solar power projects of Xuan Thien Group, with a total capacity of 600 MW, total investment capital of 700 million USD; Ea Nam Wind Power Plant Project, with a total capacity of 400 MW, total investment capital of 630 million USD; DHN Dak Lak high-tech livestock area, investment capital of 22 million USD.

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